QUARTERLY FINANCIAL REPORT AS OF DECEMBER 31, 2022 ITEM # 10 FEBRUARY 27, 2023



ADMINISTRATION AND FINANCE

Presented by:
Robert Galindo
Finance Director

1ST QUARTER FYE 2023 FINANCIAL REPORT

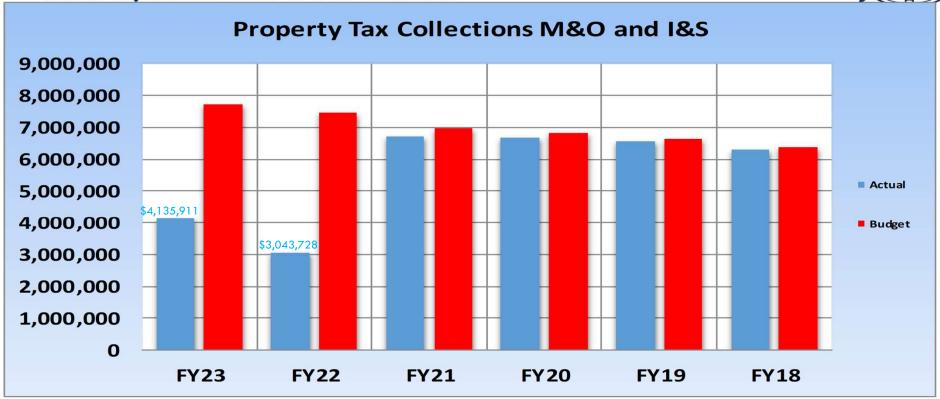


- General Fund Revenues & Expenditures
- Utility Fund Revenues & Expenditures
- Capital Projects Fund
- Investment Portfolio Update
- Update on consideration for using outside investment management firm
- Summary of City's Financial Position

GENERAL FUND REVENUES 1ST QTR FYE 2023

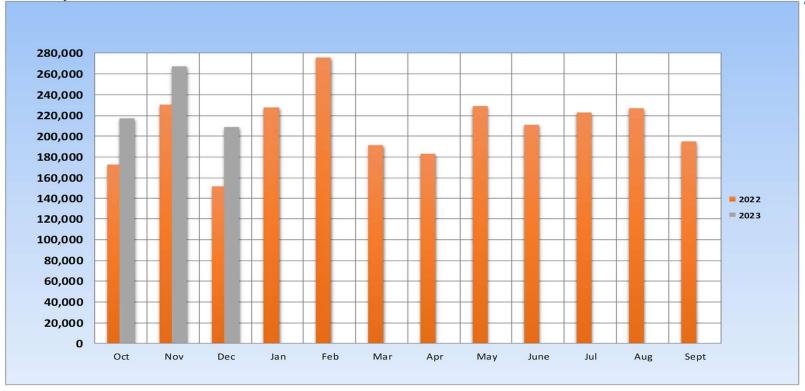
| | | FY 2022-23 | | FY 2022-23 | | FY 2022-23 | 1 [| FY 2021-22 |
|---------------------------|-----------|------------|----|------------|---|------------|------------|------------|
| | | BUDGET | | 3 MONTHS | | 25% BUDGET |] [| 3 MONTHS |
| | | | | | | | | |
| PROPERTY TAXES | \$ | 6,486,398 | \$ | 3,475,105 | | 54% | \$ | 2,531,974 |
| SALES TAX | | 1,703,265 | | 462,248 | | 27% | | 370,136 |
| OTHER TAXES-FRANCHISE | | 822,828 | | 245,192 | | 30% | | 214,168 |
| TOTAL TAXES | \$ | 9,012,491 | \$ | 4,182,545 | , | 46% | \$ | 3,116,278 |
| PERMITS & FEES | | 748,099 | | 162,921 | | 22% | | 192,317 |
| INTERGOVERNMENTAL-TRICIT | TY SVCS | 780,900 | | 133,516 | | 17% | | 127,069 |
| CHARGES FOR SERVICES- SW, | , EMS | 1,055,705 | | 309,713 | | 29% | | 235,087 |
| FINES AND FORFEITURES-COL | JRT | 227,896 | | 47,455 | | 21% | | 50,024 |
| INVESTMENT INTEREST | | 30,000 | | 118,597 | | 395% | | 4,629 |
| MISCELLANEOUS | | 68,540 | | 18,228 | | 27% | | 47,863 |
| OTHER FINANCING SOURCES | | 92,748 | _ | 0 | ļ | 0% | | 0 |
| TOTAL REVE | MILIES \$ | 12.016.379 | \$ | 4.972.975 | | 41% | \$ | 3.773.267 |

PROPERTY TAX COLLECTIONS M&O AND I&S 1ST QUARTER FYE 2023



Property tax collections from FY21 to FY18 are for the complete fiscal year.

TOTAL SALES TAX REVENUE BY MONTH 1ST QUARTER FYE 2023



Sales tax collections from the state are 2 months in arrears. YTD total is \$693,372 and Prior YTD was \$555,204

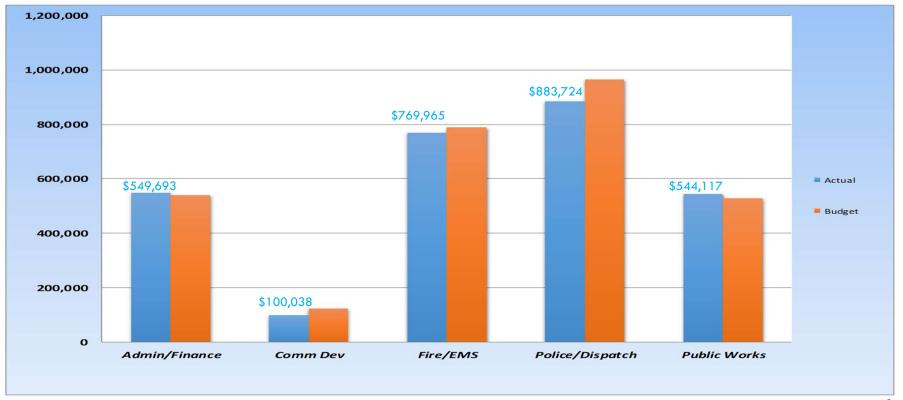




| OPERATING OVER/UNDER \$ | 150,935 | \$ | 296,147 | | \$ | 116,922 |
|-----------------------------|------------|----|------------|------------|-----|------------|
| TOTAL EXPENDITURES \$ | 11,776,181 | \$ | 2,847,537 | 24% | \$ | 2,362,159 |
| PUBLIC WORKS | 2,116,405 | _ | 544,117 | 26% | | 435,131 |
| POLICE / DISPATCH | 3,856,791 | | 883,724 | 23% | | 732,702 |
| FIRE/EMS | 3,154,389 | | 769,965 | 24% | | 637,598 |
| COMMUNITY DEVELOPMENT | 492,582 | | 100,038 | 20% | | 82,297 |
| ADMINISTRATION & FINANCE \$ | 2,156,014 | \$ | 549,693 | 25% | \$ | 474,431 |
| | BUDGET | | 3 MONTHS | 25% BUDGET | | 3 MONTHS |
| | FY 2022-23 | | FY 2022-23 | FY 2022-23 | 7 🗆 | FY 2021-22 |

GENERAL FUND EXPENDITURES FYE 2023 1ST QUARTER





UTILITY FUND REVENUES & EXPENSES 1ST QUARTER FYE 2023



| | | FY 2022-23 BUDGET | | FY 2022-23 3 MONTHS | FY 2022-23 25% BUDGET | | FY 2021-22 3 MONTHS |
|---------------------|----------|------------------------|-----|------------------------|--------------------------|----|------------------------|
| WATER SEWER | \$ | 2,164,857 2,367,652 | \$_ | 654,490 530,731 | 30% 22% | \$ | 566,751 627,948 |
| TOTAL REVE | ENUES \$ | 4,532,509 | \$ | 1,185,221 | 26% | \$ | 1,194,699 |
| WATER | \$ | 2,322,610 | \$ | 490,590 | 21% | \$ | 333,361 |
| SEWER | | 1,519,780 | | 128,090 | 8% | | 139,825 |
| CAPITAL EXPENDITURI | ES | 450,000 | | 22,005 | 5% | | 0 |
| TRANSFERS | | 92,748 | _ | 0 | 0% | _ | 0 |
| TOTAL EXPENDI | TURES \$ | 4,385,138 | \$ | 640,685 | 15% | \$ | 473,186 |
| OPERATING OVER/ | UNDER \$ | 147,371 | \$ | 544,536 | | \$ | 721,513 |

Carryovers into FY 2022-23 include the sewer project on Ogden, purchase of a work truck and the SCADA system.

CAPITAL PROJECTS FUND 1ST QUARTER FYE 2023



| | TY 2022-23 TD TOTAL | FY 2022-23 BUDGET |
|--------------------------------------|------------------------|----------------------|
| BEGINNING BALANCE * | \$ 14,668,140 | \$ - |
| TRANSFER IN from Gen. Fund | \$ | \$ 25,000 |
| TOTAL REVENUES | \$ - | \$ 25,000 |
| EXPENDITURES Olmos Basin Clean-up | \$ - | \$ 25,000 |
| TOTAL EXPENDITURES | \$ - | \$ 25,000 |
| FUND BALANCE | \$ 14,668,140 | \$ - |

Note: * Balance includes 2021 Taxable Bond proceeds

INVESTMENT PORTFOLIO UPDATE 1ST QUARTER FYE 2023



| 1-YEAR CERTIFICATES OF DEPOSIT | <u>Earns</u> | <u>Matures</u> | AMOUNT | % |
|------------------------------------|--------------|-----------------|------------|------|
| GENERATIONS FCU (did not rollover) | 0.9% | 01/06/23 | 247,025 | |
| JEFFERSON BANK | 1.1% | 03/28/23 | 231,796 | |
| | | | 478,821 | 2% |
| SAVINGS ACCOUNT | Qtrly. Avg. | as of 2/21/2023 | | |
| JEFFERSON BANK* | 0.45% | 0.45% | 1,218 | 0% |
| INVESTMENT POOLS | Qtrly. Avg. | as of 2/21/2023 | | |
| LONE STAR | 3.9% | 4.8% | 5,057,961 | |
| LONE STAR BOND ACCT | 3.9% | 4.8% | 13,494,525 | |
| LOGIC | 3.8% | 4.8% | 5,030,334 | |
| LOGIC ARPA ACCT | 3.8% | 4.8% | 1,538,935 | |
| TEX STAR | 3.5% | 4.5% | 1,048,029 | |
| TEXPOOL | 3.5% | 4.5% | 1,010,314 | |
| SUBTOTAL | | | 27,180,099 | 92% |
| OPERATING ACCOUNT | | | | |
| FROST BANK* | non-interes | t bearing | 1,991,496 | 7% |
| TOTAL INVESTMENT PORTFOLIO as of | of DECEMBE | ER 31, 2022 | 29,651,634 | 100% |
| | | | | |

^{*} Frost Bank pledges securities in the name of the City sufficient to cover balances which are not covered by

INVESTMENT PORTFOLIO UPDATE 1ST QUARTER FYE 2023



- Since December 2022 staff has been analyzing the option to have a portion of the investment portfolio managed by an outside investment management company
- Contacted 6 outside firms, of those 3 firms said they normally work with \$100+
 million portfolios
- Met with CM Savage and City Manager to review options last week
- Based on information from investment professionals, there is a consensus that the Fed will be increasing rates one to three times this year by another 0.25% each time and then the rates are expected to remain at a higher rate through December 2022.
- Option to consider is to invest \$10 million through a broker for a one-year U.S. treasury or federal agency for about 5% to 5.125%
- Custody/safekeeping fee would be approx. \$75-\$100 per month





| | Market |
|--|------------------|
| Beginning Total as of October 1, 2022 | \$ 28,943,472 |
| Changes | |
| Net increase to Investment Pool Accounts | \$ (541,600) |
| Net increase to CD's | \$ 371 |
| Net increase to Savings Account | \$ 1.25 |
| Net increase to Operating Account | \$ 1,249,389 |
| Net Increase | \$ 708,162 |
| Ending Total as of DECEMBER 31, 2022 | \$ 29,651,634 |

INVESTMENT PORTFOLIO CONTINUED 1ST QUARTER FYE 2023



PERFORMANCE MEASURES:

| Benchmark | | 3 Month Average |
|--|---------------------------|-----------------|
| 90 Day Treasury 4.04% | Average Yield | 3.52% |
| | Savings Account | 0.45% |
| | CDs | 1.00% |
| | Investment Pools | 3.71% |
| | Operating Account | 0.00% |
| | Weighted Average Maturity | 26 |
| Maximum Days to Maturity 365 days | Days until Maturity | |
| Certificate of Deposit Generations FCU | 6 | |
| Certificate of Deposit Jefferson Bank | 87 | |

This report is in compliance with the investment strategies as established by the City of Alamo Heights Investment Policy and the Public Funds Investment Act (Chapter 2256).





| PERFORMANCE THROUGH 25% OF BUDGET | | | | | | | |
|-----------------------------------|-------------|-------------|----------|--|--|--|--|
| | % of Budget | YTD Quarter | | | | | |
| GENERAL FUND | | | | | | | |
| Total Revenues | 41% | Positive | Positive | | | | |
| Total Expenditures | 24% | Positive | Positive | | | | |
| Total Property Tax Collections | 43% | Positive | Positive | | | | |
| Sales Tax Revenues | 27% | Positive | Positive | | | | |
| | | | | | | | |
| ENTERPRISE FUND | | | | | | | |
| Utility Fund Revenues | 26% | Positive | Positive | | | | |
| Utility Fund Expenditures | 15% | Positive | Positive | | | | |